

Message Text

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PAGE 01 KUWAIT 02521 102252Z
ACTION PM-04

INFO OCT-01 NEA-10 ISO-00 INR-07 IGA-02 AID-05 /029 W
-----110100Z 124294 /64

R 100647Z MAY 77
FM AMEMBASSY KUWAIT
TO DA WASDC//DALO-ILM//
INFO SECDEF WASHDC//ISA(SA)/DSAA//
CDR DARCOM ALEX VA//DRSIL-WM/ME//
USCINCEUR//ECJ4/7-SAME//
SECSTATE WASHDC 7976

UNCLAS KUWAIT 2521

FROM USLOK

E.O. 11652: N/A
TAGS: MASS, KU
SUBJECT: FMS CASE UAS (DA TEAM VISIT)

REF: A. DA 022035Z MAY 77
B. DA 061807Z MAY 77
C. KUWAIT 2362 DTG 021023Z MAY 77

1. REFTEL A AND B ADVISED DA/DARCOM TEAM IS TENTATIVELY
SCHEDULED TO ARRIVE 2 JUN 77 FOR DISCUSSIONS OF ACTIONS ON
CASES UAS, UBG, AND UCD AND REQUESTED ADDITIONAL INFORMATION
BE PROVIDED.

2. DATES OF VISIT STATED REFTEL A ARE ACCEPTABLE. RESER-
VATIONS CONFIRMED AT HILTON. PLS ADVISE FLT/ARRIVAL TIME
WHEN KNOWN.

3. FOLLOWING INFORMATION REQUESTED PARA 4, REFTEL A IS PROVIDED:
GOK REPS WILL TAKE NO FURTHER ACTION ON UAS, UBG OR
UCD PENDING ADEQUATE EXPLANATION/ACTIONS BY DA TEAM. FYI:
UNCLASSIFIED

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PAGE 02 KUWAIT 02521 102252Z

GOK RECENTLY REFUSED TO PAY ANY ADDITIONAL AMOUNTS ON FMS
CASE UAS AND UCD PENDING RESOLUTION OF QUESTIONS PREVIOUSLY
ASKED ON THESE CASES (REFTEL C). END FYI.

4. FOR PLANNING PURPOSES, TEAM SHOULD BE PREPARED TO
ANSWER QUESTIONS AND RESOLVE PROBLEMS PRIMARILY CONCERNING
FMS CASES UCD, UAS, AND UBG. SIGNIFICANT COMMENTS

FOLLOW:

A. FMS CASE UCD: KUWAIT ARMY LOG REPS ARE CURRENTLY SCREEING CSP'S FOR FMS CASE UCD. DUE TO SOME DIFFICULTIES BEING EXPERIENCED IN SCREEING THE COMMERCIALY PREPARED LISTINGS AND MANUALS, DO NOT EXPECT APPROVAL OF THE CSP'S PRIOR TO TEAM ARRIVAL. AS VIEWED LOCALLY, THE PRIMARY QUESTIONS WHICH REQUIRE RESOLUTION ARE:

- (1) WHY IT TOOK SO LONG TO PRODUCE THE CSP LISTINGS AND THE TECHNICAL INFORMATION NECESSARY TO SCREEN THE LISTINGS?
- (2) WHY THE CRANES WERE SHIPPED WITHOUT ANY REPAIR PARTS?
- (3) WHY WAS THE GOK NOT ADVISED THAT ADDITIONAL CHARGES OR ARRANGMENTS WERE NECESSARY TO ASSEMBLE THE CRANES?
- (4) WHEN WILL THE REPAIR PARTS FOR THE CRANES BE AVAILABLE?
- (5) WHAT OPTIONS CAN DA PROVIDE TO SUPPORT THE CRANES PENDING ARRIVAL OF NECESSARY REPAIR PARTS?
- (6) WHEN WILL THE REMAINING ANCILLARY ITEMS BE SHPPED?
- (7) WHAT IS THE TOTAL PRICE OF THE CASE AND JUSTIFICATION/ OPTIONS AVAILABLE FOR GOK ON ANY PRICE ESCALATION ABOVE THE ORIGINAL CASE COST (EXCEPT FOR ANCILLARY ITEMS GOK REQUESTED AFTER CASE SIGNATURE)?

B. FMS CASE UAS: BELIEVE THIS CASE SUFFICIENTLY DOCUMENTED IN PREVIOUS MESSAGE TRAFFIC TO DETERMINE SPECIFIC GOK QUESTIONS. IN ADDITION TO DISCUSSION OF CASE COST AND UNCLASSIFIED

UNCLASSIFIED

PAGE 03 KUWAIT 02521 102252Z

CSP AVAILABILITY, TEAM MAY EXPECT DISCUSSIONS OF HOW DA INTENDS TO WUPPORT EQUIPMENT DELIVERED W/O CSP'S UNTIL NECESSARY REPAIR PARTS PURCHASED ARE AVAILABLE IN-COUNTRY.

C. FMS CASE UBG: DUE TO THE ANIMOSITY CAUSED BY THE "UNFORE- SEEN" PRICE INCREASES ON FMS CASE UAS, CHUSLOK HAS CHOSEN NOT TO PRESENT AMT 1 TO CASE UBG UNTIL CONFIRMATION OF DA/DARCOM TEAM ARRIVAL. GOK REPS ARE EXPECTED TO REACT TO THE TOTAL "PRICE INCREASES" FOR THE ROAD ROLLERS IN A MANNER SIMILAR TO REACTION ON CASE UAS.

5. OTHER SUBJECTS WHICH TEAM SHOULD BE PREPARED TO ADDRESS AND EXPECT DISCUSSION:

A. VARIOUS EXAMPLES OF INCORRECT/INADEQUATE (PRIMARILY UBP AND UCB) CSP LISTINGS E.G. 126 SPARK PLUGS FOR 525 1/4 TON VEHICLES, ETC. THESE PROBLEMS SEEM LOCALLY TO STEM FROM ACCEPTANCE BY THE GOK OF CSP LISTINGS WHICH WERE NOT ADEQUATELY SCREENED BY EITHER THE U.S. OR THE GOK. GOK'S CONCERN IS NOT WHAT SHOULD HAVE HAPPENED,

BUT HOW TO CORRECT ERRORS IN CURRENT STOCKAGE AS QUICKLY
AS POSSIBLE AFTER BEING FOUND. FYI: WITH MAJOR ITEMS
IN COUNTRY, EACH INSTANCE OF ERRONEOUS OR OMITTED ITEMS
FOUND BECOMES A MINOR CRISIS. END FYI.

B. TIME FRAMES REQUIRED FOR FINAL ACTION ON REPORTS OF
ITEM DISCREPANCIES (ROIDS) TO EITHER RECEIVE CREDIT OR
REPLACEMENT ITEMS.

C. ACTIONS WHICH CAN BE TAKEN TO EXPEDITE ITEMS DETERMINED
TO BE CRITICAL (SEE 5A ABOVE).

6. GOK REPS WILL EXPECT AT LEAST A FEW OPTIONS
TO BE AVAILABLE TO THEM CONCERNING PRICE ESCALATION ON
THESE CASES. ANTICIPATE THAT UNLESS DA/DARCOM TEAM CAN
OFFER AT LEAST SOME ALTERNATIVES OR LATITUDE TO THE GOK
PARTICULARLY ON PRICE INCREASES, WITH SOME RESPONSIVE
METHOD OF PROVIDING REPAIR PARTS SUPPORT IN THE NEAR
TIME FRAME, DISCUSSIONS MAY BECOME VERY NEGATIVE.
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PAGE 04 KUWAIT 02521 102252Z

7. IF FURTHER INFORMATION IS DESIRED, PLS ADVISE.
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: MILITARY VISITS, BRIEFING MATERIALS, MILITARY CREDIT, DEBT REPAYMENTS
Control Number: n/a
Copy: SINGLE
Sent Date: 10-May-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
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Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
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Format: TEL
From: KUWAIT
Handling Restrictions: n/a
Image Path:
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Legacy Key: link1977/newtext/t19770575/aaaacmrr.tel
Line Count: 142
Litigation Code IDs:
Litigation Codes:
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Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 7350c397-c288-dd11-92da-001cc4696bcc
Office: ACTION PM
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 KUWAIT 2362
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 11-Aug-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2585875
Secure: OPEN
Status: NATIVE
Subject: FMS CASE UAS (DA TEAM VISIT)
TAGS: MASS, KU
To: DA
Type: TE
vdkgvkey: odbc://SAS/SAS.dbo.SAS_Docs/7350c397-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009